



# India alumni newsletter

October 2018

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[KPMG.com/in](http://KPMG.com/in)



# CEO's Foreword

Dear Friends,

Some years are more memorable than others. This year is a special one for us, as we celebrate 25 years in India. Our Partners' Meet '18 was the perfect stage to commence our silver jubilee celebration. The event was a glorious display of triumph, pride and perseverance to excel. We were joined by several leaders from other network firms, in addition to Bill Thomas, Chairman, KPMG International.

Bill spoke about how the India Firm was relentless in its pursuit of purpose, despite being currently at the cross roads. To tame disruption and ride the wave of technology, we need to be faster, more consistent across markets and replicate solutions across member firms. We have always wanted to achieve more than what was thought possible. With our continued focus on building confidence in our clients, aligned with our renewed commitment for our people, we strive to work with all our stakeholders to execute major transformational efforts.

In the true spirit of agile, we hosted our first virtual all-India conference for our people on 13 September – Konvergence 2018. Embracing the benefits of digital transformation, our intent was to re-create human connections and encourage transparency, using the wonderful array of online tools and technologies available today. The event was a success and an accomplishment for us as we came together as 'One Firm' on a single platform.

I am sure you are as proud of KPMG in India's achievements as we are. There is so much more we can do to be impactful for our clients, who look towards us to help them succeed. Our goal is to significantly raise our game, not just in India but also globally.

Through our Alumni programme, we have had the pleasure to witness a surge in registration numbers – to a whopping 20,255. Our second phase of the #HomecomingCampaign also brought back great memories to our alumni, as a result of which we have already welcomed 64 alumni back to the our fold within the first quarter of 2018. Our alumni may be spread across the broad business ecosystem of entrepreneurs, CEOs, educators and volunteers, but our core values and our vision for this world are what unite us.

You must take advantage of the Firm's full-stack alumni networking platform to enable meaningful engagement. We hope to see your continued involvement in our outreach activities. Do stay in touch and encourage more former employees to join our high impact community.

Best wishes,

**Arun M. Kumar**  
*Chairman and CEO*  
KPMG in India

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# Straight from the heart

**Abhishek was with KPMG for seven years in Assurance as well as Transaction Services in Bangalore and Kolkata offices, from 2003 to 2009. He runs Substance Advisory Pvt Ltd, which is a boutique investment bank focusing on M&A, fund raising and business advisory services in Kolkata and Mumbai.**

**What values from KPMG have stayed with you and shaped you as the professional you are today?**

KPMG in India was my first and last job and I truly relish all the moments spent here during my stint. It was a great learning experience and I feel blessed to have worked at the firm. To me, KPMG is an institution of knowledge, extremely talented resources and a great organisation to work with. The professional that

I am today is because of KPMG and its myriad values have helped me become an entrepreneur.

**What is your success mantra?**

Hard work, a passion to succeed, honesty and perseverance all contribute to success.

**How do you balance the demands of your personal and professional life?**

I have been religious in my work; the personal and professional aspects of life balance each other out automatically. My advice - be simple in life and have a positive attitude.

**Any message for our alumni?**

Let's all stay connected, leverage our contacts and relationships and feel proud to be a KPMG alumnus.



**Abhishek Jhavar**

*Managing Director  
Substance Advisory Pvt Ltd*

## Rules I live and work by -

- Client care never stops
- Work is worship
- Professionalism is for everyone
- Time management is self-management
- Respect for all
- Learn and educate others.

Alumni  
speak

# Up close and personal

**Indrajit** joined KPMG in India in July 2012 as a Senior Analyst in the KPMG Global services (KGS). He is an aspiring poet and the co-founder of a nonprofit Gurgaon-based poetry initiative, Poetry Darbaar, conceptualised in February 2016.

## If not in your current profession, what would you be?

A freelance travel blogger and a photographer.

## If you could go back in time, what would you do differently?

Maybe spend more time with my father. As he worked in a different city, we never got the chance to have any substantial bonding.

## A gadget you cannot do without:

Mobile phone, undoubtedly. I cannot imagine my life without one.

## Favourite holiday destination:

Kolkata. The city pulls me in for some strange and unexplained reasons. Had I not chosen Delhi as my workplace years ago, it would have been Kolkata.

## Favourite dessert:

Banana split

## Favourite street food:

I love to gorge on tandoori momos

## A film you have seen more than five times:

Sanjay Leela Bhansali's *Black*. The movie is sheer poetry that could take you through a gamut of emotions. It is heartbreaking, cathartic and gripping with its visual metaphors and at the centre of its theme is a beautiful relationship between a teacher and a special student.

## Best childhood memory:

I spend my entire childhood with my maternal grandmother who was a superlative cook. She would cook pulao, mutton and kheer every Sunday for lunch and I would eagerly wait for it the entire week. I would spend the entire afternoon in the kitchen with her.

The smell of the delicacies emanating from the kitchen has been etched in my memory ever since.

## If you could live anywhere in the world, where would it be and why?

That has to be Palau Island. It is an island country located in the Western Pacific Ocean and the most beautiful place on earth, away from din and bustle of city life and is a destination not well known by many.

## Your personal anthem or theme song:

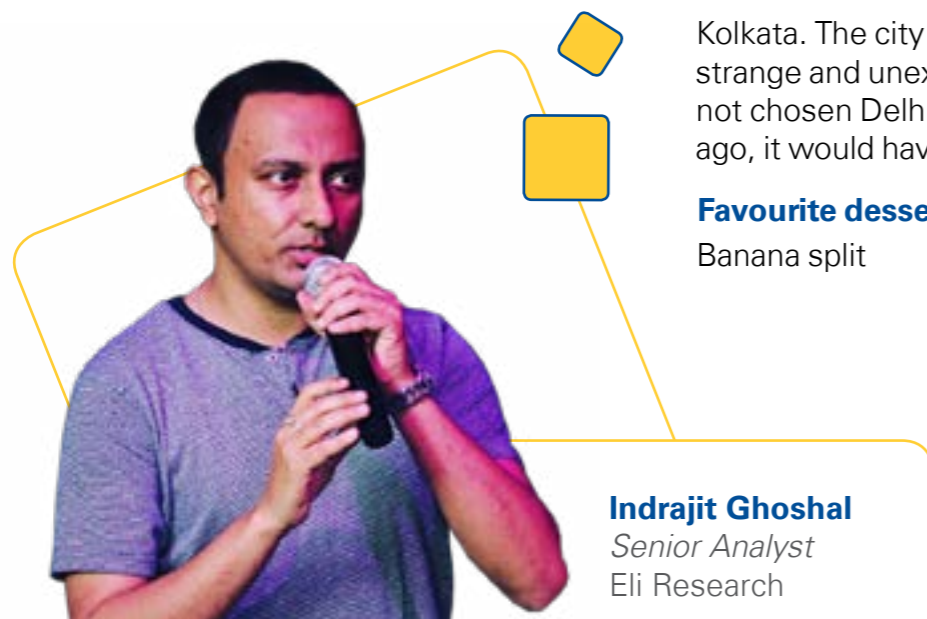
I find 'Ye haunsla' from the movie Dor to be very uplifting. It is a powerful song of hope and perseverance.

## In your free time where can we find you?

At home, for sure.

## A habit you cannot live without:

Reading the last three pages of the newspaper every morning and then putting it away.



**Indrajit Ghoshal**  
Senior Analyst  
Eli Research

# Know our leader

Akhil Bansal, Deputy CEO, KPMG in India, is an accomplished global executive and corporate leader with over two decades of rich experience spanning multiple sectors and geographies.

A Chartered Accountant (CA) by qualification, he has built a repertoire of professional experience across business and financial operations, corporate governance, enterprise risk management, internal controls and business processes across multiple domains. Being a part of the India Leadership Team of the India firm, he also oversees and guides an array of service initiatives and affiliations with numerous government agencies across important nation building and public service engagements such as 'Make in India', 'Start-

up India', 'Swachh Bharat' (Clean India), 'Digital India' and 'Smart City' programmes.

He is a member of the Institute of Chartered Accountants of India, Co-chairman of the Economic Affairs Sub-committee (PHD Chamber of Commerce) and Chairman of Board of Advisors to Literacy India. His views on corporate policy, accounting and audit bylaws, corporate and industry trends have been well received and studied across varied media, industry and professional forums.

As an avid people person, he enjoys interacting with and grooming young executives to become strong and conscientious professionals. He takes keen interest in Corporate Citizenship initiatives and has devoted time and resources across several of the firm's child education and environment protection programmes in India.

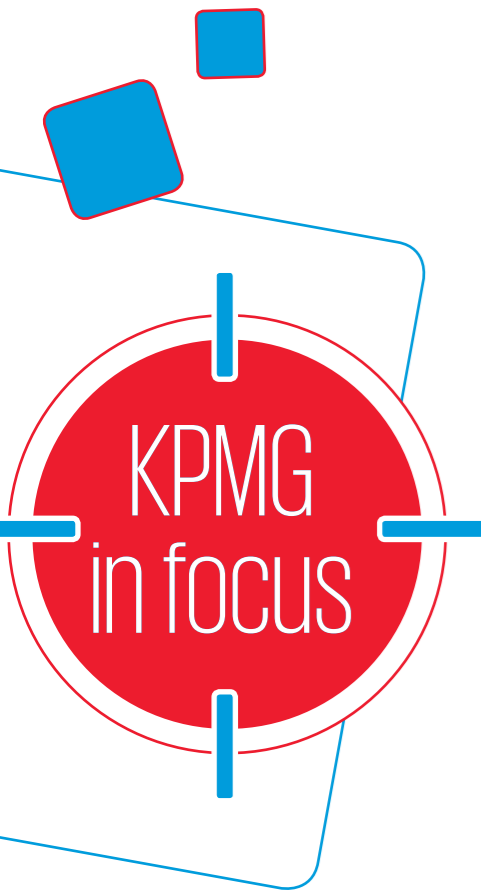


**Akhil Bansal**  
Deputy CEO  
KPMG in India

## He talks about his view of KPMG in India, his favourites and his message to all alumni.

- 1. Define KPMG in one word.:** Great
- 2. Describe yourself in three words:** Hardworking, passionate and sincere
- 3. What is your greatest source of pride/biggest achievement?**
  - When I qualified as a CA
  - When I became Partner at KPMG in India
- 4. If you were not working with KPMG, what would you be doing?**  
Social service, and educational and rural development
- 5. One thing nobody knows about you?** That I come from a small town in UP
- 6. Things you do not leave your house without.**  
Laptop and mobile
- 7. Your favourite -**  
**Holiday destination:** Interlaken, Switzerland  
**Cuisine:** Indian  
**Movie:** Sholay  
**Sport:** Cricket
- 8. When you're not working, you are...?**  
Watching movies
- 9. If you could go back in time, what would you tell your 25-year-old self?**  
I did all right and I am happy and content.
- 10. If you could trade lives with anyone for a day who would it be and why?**  
Mother Teresa, because of the impact she made in everybody's life.
- 11. In a box of crayons, which colour defines you the best?**  
Blue, because it makes me feel energetic.
- 12. Message to all alumni:** Do not forget your alma mater and remember to come back home.



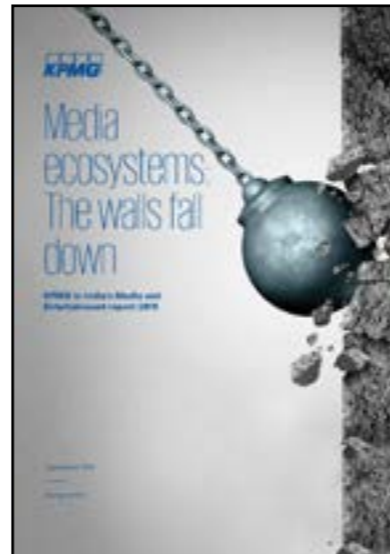


## Media ecosystems: The walls fall down

KPMG in India's media and entertainment (M&E) sector report, 2018 titled 'Media ecosystems: The walls fall down' was launched in September in Mumbai. The report brings forth key trends for the M&E sector after extensive research and analysis, including in-depth discussions with multiple stakeholders from the Indian M&E industry.

The event was attended by some of the key clients from the M&E sector. Neeraj Roy, MD and CEO at Hungama Digital Media Entertainment was the key note speaker at the event. He spoke about the growth in convergence and blurring of lines between technology, media and telecom (TMT). TMT convergence emerged as one of the central themes in this year's report. Mritunjay Kapur, Head – Technology, Media and Telecom at KPMG in India also discussed about the inevitable convergence and its impact in the sector. Girish Menon, Head – Media and Entertainment at KPMG in India, discussed about key findings of the report.

The event concluded with a panel discussion on 'Convergence of TMT business models: Impact on operating models and strategies of media companies.'



## India CEO Outlook 2018

We launched the fourth edition of the India CEO Outlook, 'Growing pains', on CNBC TV18 with a CEO roundtable in August. Arun M. Kumar was joined by Rasesh Shah (CMD and CEO, Edelweiss Capital) and Sumeer Chandra (MD, HP India) who discussed opportunities and challenges facing Indian CEOs in India over the next three years.

Moderated by Prashant Nair, National News Editor, CNBC TV-18, the CEOs conversed about driving growth within and beyond borders, while managing strong headwinds by combining equal amounts of resourcefulness and realism.

Arun spoke about how the global economy's stable performance in 2017 has sparked optimism amongst CEOs in India towards global growth opportunities, despite relative lower confidence in the Indian economy.

You can watch the roundtable discussions on [link1](#) and [link2](#) and read the excerpts from the broadcast online on [CNBCTV18.com](#).



# ASSOCHAM National Summit 2018

ASSOCHAM's eleventh National Summit was themed on 'Global Frauds and Risks - Detection, Prevention, and Correction' and was hosted in Mumbai on 9 March 2018. KPMG in India was the knowledge partner for the summit which saw the presence of over 150 delegates who gathered to discuss India's fraud and risk environment. The summit addressed key issues including fraud and risk mitigation, digital and cyber frauds, and integrating fraud detection and prevention into the Governance Risk and Compliance (GRC) framework.

Pradeep Udhas, Office Managing Partner – West, KPMG in India, also released a joint publication by KPMG in India and ASSOCHAM, on 'The insider threat – Safeguarding UPSI'. The publication shines a light on risks arising from leakage of Unpublished Price Sensitive Information (UPSI) and other threats that may disrupt businesses, so that companies can be aware and adopt better practices to mitigate them.

Other speakers who represented KPMG in India were Suveer Khanna and Sudesh Anand Shetty from Forensic Services.





## AIMA's National Leadership Conclave

The National Leadership Conclave, in its fourth year now, brought together various stakeholders for a constructive dialogue on the way forward for the Indian economy and the well-rounded growth of the nation. The conclave was organised under the chairmanship of Sanjiv Goenka, Chairman, RP-Sanjiv Goenka Group, under the theme 'India Reimagined: Innovative, Inclusive, Invincible'.

KPMG in India was the knowledge partner for the event and helped shape the overall agenda, key topics for discussion as well as the conclave background document.

Representing the Firm was our Deputy CEO, Akhil Bansal, who was a key panellist in a discussion on 'Digital Destiny: Harnessing AI and Robotics for Growth'. The session was chaired by Vikram Chandra, Founder, Editorji Technologies.

KPMG's report titled 'Industry 4.0 – Gearing Up for the Change', was also released by the guest of honour, Shri Jayant Sinha, Honourable Minister of State for Civil Aviation, and Shri Suresh Prabhu, Minister of Commerce & Industry and Civil Aviation, Government of India, along with Akhil Bansal and a host of other delegates.



## Business Today Best Banks Awards

KPMG in India and Business Today have been partners for the BT-KPMG Survey since 1997. The survey covers scheduled commercial banks that had annual reports published in the public domain or provided their reports at the time of conducting the survey prior to 31 October 2017. This year was special as the two partners decided to analyse fintech companies for the first time as part of the survey, as the bank-fintech collaboration is steadily gathering momentum. The fintech companies were analysed across three categories – payments, lending and value-added services. The survey provides valuable insights on the performances of banks compared to their peers on various important parameters, and has ranked them accordingly.

It was then culminated into an awards ceremony that was organised on 6 March 2018 to felicitate banks, financial services and fintech players across various categories who are ahead of the curve. The event saw eminent professionals from the BFSI industry come together with key officials from government agencies to celebrate the best banks in India.





## Mint India Private Equity Conclave 2018

KPMG in India partnered with Mint (one of India's leading business publications) as a knowledge partner for the Mint India Private Equity Conclave on 28 March 2018 in Mumbai. The conclave brought together relevant stakeholders in the private equity industry under one roof to discuss perspectives and predictions as we move further into 2018. As part of the agenda, it saw five panel discussions centring on major topics gathering steam in the sector as well as two fireside chats on the transformative role of PE in building businesses from an entrepreneurship perspective.

Nitish Poddar, Partner and Head, Private Equity, KPMG in India moderated a discussion around India's sunrise sectors, debating on the source of the next wave of growth and the potential hotspots for value creation. The discussion also elucidated on the breakout sectors for PE firms in their portfolio as well as how they are now looking at operational improvement as the means of value creation.

Another panel discussion saw Bhavik Damodar, COO, Advisory and Partner, Deal Advisory, KPMG in India from the firm share his views as a panellist on a discussion

around how 'big money' can either be a boon or a bane. The conversation focussed on the aspirations of long-term, deep-pocketed investors, their preferences being more inclined towards annuity seeking projects and the increase in investment activity by pensions and sovereign funds impacting GPs.



## NASSCOM Global Capability Centres Conclave

The eighth edition of the NASSCOM Global Capability Centres (GCC) Conclave was a two-day event held in Mumbai on 26 and 27 April, 2018. There was a strong focus on how GCCs are evolving their responses to technological disruption and emerging as transformed entities. The need for organisations to evolve in terms of their workforce's skills and capabilities was emphasised upon, with reference to 'Skills of the Future'. KPMG in India, in collaboration with NASSCOM, launched a report titled 'The future of me'. Akhilesh Tuteja, Partner and Head, Risk Consulting; Shalini Pillay, Office Managing Partner-Bengaluru and Kalpana B, Partner and Head, Intelligent Automation from KPMG in India, together with K S Vishwanathan and Deepak Mangla from NASSCOM, launched the report.

The report discussed the role of GCCs in driving innovation, bridging the skills gap in the market and enabling business transformation. Akhilesh

moderated a panel discussion on 'Tackling disruption in the Financial Industry today'. Overall, the event provided an insight into GCCs being at the centre of the digital industrial revolution, acting as agents of change and transformation.



# 25 years of making a difference

Cover story

The Partners' Meet '18 was the perfect stage to commence our 25 years celebration. With over 400 of KPMG in India's partners and executive directors in attendance, the event was a glorious display of triumph, pride and the perseverance to excel. This year we have 37 new partners in the KPMG fold, of which five are women. The focus now is to increase the number of women leaders and achieve parity in opportunities.

"Last year was great – we met and exceeded bottom line goals, achieved wonderful wins, and a larger share of market and clients. These are all things we should be proud of. Time and again, we have conveyed strength in times of turbulence and have demonstrated our resilience in the market, to the chagrin of our competitors, which is why we must hold onto the people around us," said Arun M. Kumar, CEO and Chairman.

Picking up the thread from Arun's session on our 25 years, Bill Thomas, Chairman, KPMG International began by congratulating the India firm on achieving its milestones and setting a future forward strategy for the next 25 years. He spoke about how the India firm has been relentless in its pursuit of purpose, giving the example of how our work in the healthcare sector has made a deep impact on the country.

The meet witnessed many interesting sessions on '21st Century Geostrategy: Reforming the India Opportunity' by Shyam Saran, former Indian Foreign Secretary, 'Challenges to the Smart Cities initiative' by Shri Hardeep Singh Puri, Minister of State for Housing and Urban Affairs, 'The future of genomics' by Dr Vijay Chandru, Founder, Strand Life Sciences, 'Leading by Example' by Sanjiv Mehta, CEO, Hindustan Unilever Limited (HUL), 'Breaking the glass ceiling' by Ameera Shah, Promoter and Managing Director, Metropolis Healthcare, 'Media in the digital age' by Shekhar Gupta, Chairman and Editor-in-Chief, ThePrint, 'Nurturing the talent within' by Pullela Gopichand, 'Machine learning and technological disruptions' by Blaise Agüera y Arcas, Principal Scientist at Google Inc,

'The future of digital banking' by Shyam Srinivasan, Managing Director and Chief Executive Officer, The Federal Bank Ltd and technological insights by Meetul Patel, COO, Microsoft India. Day two was concluded by a story telling session by Neelesh Misra, journalist, radio storyteller, photographer, author, editor, lyricist and scriptwriter, followed by unwinding at musical nights with celebrity Sophie Chowdry and the famed RD Burman band from Mumbai.





# Konvergence 2018 – Trust, Teamwork and Togetherness

For the first time, the firm got together and went virtual for the all India eTownhall – Konvergence 2018, with the intent of connecting 12,000 people across cities and continents. Steered by the India Leadership Team (ILT), the event was experienced by several of our people, with many excitedly tuned in from their homes, client locations and common viewing areas across offices.

Konvergence 2018 was led by our leaders in a Smart, Clear and Confident tone. Addressing members of the firm, Arun M. Kumar, Chairman and CEO, spoke about ways in which we can change the way we work, strengthen our expertise and collaborate, all at the same time bringing the best of our firm to our clients. “Ours is a team sport and playing as a team makes the difference between winning and losing. Clients today are looking for solutions that transcend disciplines and are versatile in application. We need to keep pace of our personal development with our professional growth. The best way to accomplish that is by learning new skills to expand our knowledge and expertise,” he said.

Our leaders across the Advisory, Tax, Audit and IGH practices came forward to give testament to the “Josh” that drives our people. Several joyous announcements were made that supported resource fluidity, agile working and initiatives to make working in the firm a more joyful and less stressful experience. This was followed by several business stories and a story from Kochi on Team KPMG’s Kerala flood relief efforts.

The highlight of Konvergence 2018 was our special guest, acclaimed actor R Madhavan, who went on to stump all listeners with his animated and honest life experiences. He urged the importance of going against our conditioning and emphasised on the value of introspection. Madhavan went on to describe his failures as lessons of significance, applying their versatile application to the business world.

The ILT came together on one platform across three locations to address ideas and grievances that had a direct impact on our people, with the Q&A session being led by Unmesh Pawar, Head, People and Performance Culture.

We had a participation of more than 8,000 people in the event, with 6,300+ people registered on the Konvergence 2018 app. The app was built specifically to engage people in quizzes, post their favourite memories and ask the ILT some top-of-the-mind questions. The event ended on a triumphant note, with gifts and prizes being announced for winners throughout the firm who had downloaded and participated on the app.





# Konvergence 2018 – Trust, Teamwork and Togetherness





# Coffee n Connect with Rothin Bhattacharya



With the aim of establishing a deeper connect between the firm and its alumni, our invigorating Coffee n Connect sessions provide a platform where you can meet with KPMG employees to network, share fond memories, success

stories and the wisdom you've acquired in your professional journey. If you wish to connect with your alma mater, inspire minds and empower change, you can write to KPMG in India's Alumni team.

## Life after 49

This is what our alumni Rothin Bhattacharya, Director, Philips had to say at our Coffee n Connect session on 3 May at our Gurgaon office. He spoke about his memories at KPMG in India and shared some insights on how one should constantly evaluate and re-evaluate the choices one makes in their careers.

He emphasised on life coming to a full circle before one turns 49. According to him, it is important to re-invent and reassess one's capabilities to reach newer heights both professionally and personally. He spoke about the importance of having the right leaders and mentors at every stage of the career and that it is important to unleash your potential.

"KPMG's values stand out and employees should take immense pride in being a part of the firm. As a brand, KPMG speaks for itself and needs no introduction to the world outside," he stated.

He urged that we all should evolve beyond our comfort zones and take on new challenges and create a brand equity for ourselves to stay ahead of our game, which means it is a promise and credibility to perform and deliver results as per KPMG standards.

He shared his mantra that one should constantly and frequently perform checks and evaluate how different you are from everyone else in terms of your brand equity. 'Are you able to influence the ecosystem which is beyond your control?' This is the question one should ask before turning 49. And if one is able to do that, then life after 49 will be enormously gratifying and will be a game changer for you. By 49, you should have built your profile and demonstrated it successfully," he concluded.

# Partner notes

## India Soars Higher – Fueling the global engine for growth

India is seen as a fast growing economy globally, with strong fundamentals. As the country regains its stature as a growth driver for the world, there is renewed interest among global investors. The India story is reverberating across the world after a pro-reform government came into power in May 2014 and KPMG in India's flagship publication 'India Soars Higher' brings together the multi-dimensional aspects of India's potential contribution to the global world economy. The report was created to highlight the impact and resultant opportunities to investors to provide real and credible insights that go beyond the marketing spiel.



### Nilaya Varma

*Partner and Head-Government and Healthcare Practice*  
KPMG in India

The country is opening up a world of opportunities for investments, in a significantly conducive and supportive environment. Improving Ease of Doing Business (EoDB) is an important enabling factor for attracting investments and the government has adopted more than 7,000 initiatives to improve its efficacy in the country. As a result, India, India is now placed amongst the top-five countries that improved its ranking in the World Bank's Doing Business 2018 Report and, for the first time was ranked in the top 100 economies. The country also recorded improvements in nine out of the ten EoDB indicators supported by major measures such as time-bound clearance of applications, de-licensing manufacturing of defence equipment, single-window clearance mechanism, reducing documents required for trade and introducing a single form for online return

filing. Foreign Direct Investment (FDI) has also been further liberalised, backed by an all-time high of USD60.1 billion in 2016-17.

In addition, the government's various ambitious national programmes - 'Make in India', 'Digital India', 'Skill India' and 'Start-up India' – present significant opportunities for investors to be part of one of the largest infrastructure programmes in the world. These initiatives are expected to transform not only the cities and the country as a whole, but also the way business is done in India. This report also analyses the progress achieved under these programmes.

Looking ahead, the promise such government initiatives must be realised through rigorous monitoring. India still needs to take further steps to restructure its trade and FDI regime and needs to be even more responsive and flexible to address global investors' requirements.

The Indian economy is moving in the right direction with initiatives taken towards stepping up infrastructure investment, land and labour market reforms and measures to boost manufacturing. While all these can still be classified as an 'unfinished agenda', a significant volume of work has already been undertaken towards the completion of these tasks, in terms of a conducive policy environment as well as on-the-ground effort.

A combination of supportive global growth, improved capex and fiscal spending, a buoyant consumer base and concerted policy efforts are likely to augur well for a stronger growth outlook for the Indian economy over the short to medium-term.







# World Environment Day

On World Environment Day, this year we took a pledge towards creating an eco-friendly work place environment. In a step towards this, volunteers helped organise various environmental activities for the first time.



Volunteers along with students plant mango saplings at Shishu Mandir, Bengaluru



Volunteers along with students of Shishu Mandir participate in a Cyclothon to spread the message of banning plastic in Bengaluru



Volunteers make products out of waste in our Gurgaon office, Delhi NCR



Volunteers in our Lodha office, Mumbai make products out of newspaper

# Make a difference

Our people continue to be the driving force behind our programmes. Throughout the year, they engage in various volunteering activities with children at schools and NGOs we work with. Some of the activities include arts and craft, excursions, story writing, reading sessions, movie screenings and visits to museums. Some of the activities conducted recently are:



Training session on creating civic awareness amongst students



Accompanying students from the Vidya School to the Heritage Transport Museum, Delhi NCR



Training session conducted by our Learning and Development team on presentation skills to help prepare college teams for the Enactus National Competition 2018



## Aspire programme

Our Aspire programme helps build skills and abilities of disadvantaged girl students through quality education, mentoring, and other significant contributions, with the objective of enhancing their employability.

In the academic year 2017-18, 7 out of 13 girls who appeared for the grade 12 examinations got distinction (scoring 75 percent and above) and have got into renowned colleges across the country.

Some of our top Aspire girls are:

**95.3%**



**Sanjana Nagar**  
BA (Hons) English  
Lady Shri Ram College  
for Women, Delhi NCR

**87.8%**



**Komal Yadav**  
B.Sc (Hons) Computer  
Science  
Indraprastha College  
for Women, Delhi NCR

**87.5%**



**Nandini G**  
B.Com ACCA  
Jyoti Nivas College,  
Bengaluru

**79.8%**



**Simran Mishra**  
B.tech in Computer  
Science  
Jamia Hamdard  
University, Delhi NCR

## Pinkathon

Our people are committed to help raise funds and create awareness through marathons. Volunteers participated in the Pinkathon in Chennai to raise funds for cancer care.





# Making a difference

We help create avenues through which our staff can utilise their time, skills and knowledge to benefit our communities. Throughout the year, our people engage in various volunteering activities with children at schools and NGOs we work with. Some of the activities include, art and craft, excursions, story writing and reading sessions, movie screenings and visits to museums.



Volunteers accompanied students from Gurukulam to the Arignar Anna Zoo in Chennai



Volunteers participated in the 5C's sports tournament in Bengaluru organised by Concern India to raise funds for educational programmes



Volunteers participated in the 'Cricket for Concern' tournament organised by Concern India in Bengaluru to raise funds for educational programmes



Volunteers conducted a creative thinking session for Aspire students from Kamla High School in Mumbai



Volunteers accompanied Aspire students from Kamla High School for an educational walk to the mangrove fields in Mumbai



Playing scrabble with students of Shishu Mandir, Bengaluru, to improve their spelling abilities



Helping students from SOS Children's Village, Hyderabad, make presentations on the different roles in public and private sectors



Accompanying students from Shishu Mandir to the Vishweshwaraya museum in Bengaluru



Conducting a glass painting session for children from Mumbai Mobile Creches



In celebration of Women's Day, 8 March, volunteers conducted activities across schools to break gender stereotypes and focused on sensitising students on gender equality.



Gurukulam, Chennai



Kamla High School, Mumbai



The Vidya School, Delhi NCR



Gurukulam, Chennai

In celebration of International English Language Day, 23 April, our volunteers conducted reading sessions for students at schools we support across locations



Shishu Mandir, Bengaluru



Saath Charitable Trust, Ahmedabad



The Vidya School, Delhi NCR



Mumbai Mobile Creches



PD hires

## Directors



### Anand Sarma

joins us as  
**Director, Markets  
and Strategy  
for our Kerala  
operations.**

He is a seasoned professional with more than 16 years of varied experience in the areas of strategy, operations, business assessment and fund deployment, structuring start-up ecosystems, financial planning and organisational management.

Prior to joining us, Anand was associated with Kerala State Industrial Development Corporation as General Manager. He is an alumnus of KPMG in India and was heading the India operations of Sherston Publishing Group, a U.K.-based education major with operations of around 400 people in the country.

Anand is a qualified Chartered Accountant and Information Systems Auditor.



### Devang Shah

joins us as  
**Director in – our  
Management  
Consulting  
practice in  
Mumbai.**

He has more than 11 years of experience spanning across consulting and sales with primary focus on retail, consumer products and e-commerce.

Prior to joining us, he founded a start-up called Attendica, focused on building highly engaging apps for business and social events. He was also associated with EY India, Nokia India and Titan in the past.



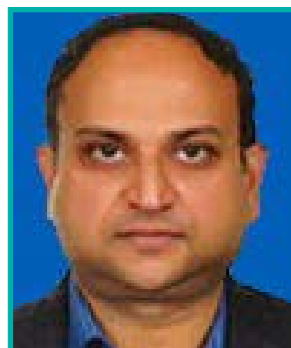
### Ratnakumar Gorthi

joins us as a  
**Director in our  
Testing Team at  
our Bangalore  
office.practice  
in Mumbai.**

Ratnakumar has joined KPMG after spending 23 years with SAIL, Capgemini and Infosys. He spent close to 18 years with Infosys as Delivery Manager, handling multiple U.S.-based Financial services accounts with a team size of 500+. He was also responsible for driving the growth and delivery management of Testing projects as well as served as a 'Change Mentor' at a testing unit level, helping several large accounts in implementing Innovation and thought leadership to improve productivity and save costs across testing engagements.



## Director



**Tarunesh  
Tewari**

**joins us as a  
Director in Risk  
and Legal team  
at KGS in our  
Gurgaon office.**

He will work with colleagues across KGS and with stakeholders across the KPMG member network to drive and achieve our Risk Management objectives.

Tarunesh is a seasoned leader with over 18 years of industry experience and has worked in India, the U.K., France and the U.S. Tarunesh has strong experience in enterprise risk management, internal audit, information risk management, cyber security assessments, ISO 27001:2013, SOC reporting, SSAE 18 reviews, SOX audits, financial process audits and system implementation support.

Tarunesh is re-joining us from KPMG in the U.S., where he was responsible for emerging risk, IT audit and assurance engagements for large public clients for the past two years. Prior to KGS, in March 2010, he worked with Bayer HealthCare, Exl Service and Steria Sopra Group.



**Vraj Gokhlay**

**joins us as a  
Director in the  
IT Advisory -  
Lighthouse  
practice in our  
Mumbai office.**

Vraj brings in over 16 years of rich experience in analytics, consulting, business simulation division, program management and delivery across India and multiple geographies like the U.S., Europe and APAC. His functional areas of expertise includes P&L and operations management, G2M, start-ups, sales and business development, big data and predictive analytics.

Prior to joining us, Vraj was working with Barnes & Noble Education (BNED) LoudCloud, LLC as VP - Analytics. He brings with him an experience of working in consulting services focused on cutting edge big data and analytics solutions from data lakes, responsive dashboards, BI and MIS, to process mining analytics. In addition to BNED, he has also played leadership roles in TATA Interactive Systems (GM and Practice Head), UTI (Axis) Bank and PwC Consulting.

## Partner



**Indrani  
Ghoshal**

**joins us as  
our Head of  
Recruitment in  
our Gurgaon  
office.**

In a career spanning over 18 years, Indrani has run large recruiting mandates in sectors such as Technology and Financial Services, among others.

In her last role, she served as the India Head of Recruitment for IHS Markit Group Limited. She has also previously worked with Genpact and headed the HR Intelligence and Analytics function in Bank of America.

In her leisure time, she practices yoga and meditation, and is a part-time volunteer at the Isha Foundation. She is also a freelance photographer, and pursues gardening and interior designing as hobbies.

# Partner



## Gauri Malviya

joins us as a Partner in Management Consulting at our Gurgaon office.

Gauri brings over 18 years of experience, across Audit, Banking, Business Advisory and IT Consulting. Her core competencies include business planning and financial modelling, business transformation, solutions sales and risk assessments.

Prior to joining KPMG, Gauri was with IBM where she led large transformation projects in business and technology consulting, innovation (robotics, cognitive), customer strategy and core banking transformation. Her previous stints include ABN Amro and Credit Lyonnais in Corporate Banking and CRISIL in Corporate Ratings.



## Vinodkumar Ramachandran

joins us as a Partner and will lead the Automotive and Industrial Markets practices in our Mumbai office.

Vinodkumar brings over 23 years of experience in automotive, discrete manufacturing and process industries across India, China, Southeast Asia, Middle East, Europe and the U.S. His functional expertise includes business strategy and operations, cost reduction, strategic sourcing, digital sales and pricing transformation, macro-economics and policy initiatives.

Prior to joining KPMG, Vinodkumar was a Global Partner with AT Kearney's Automotive, Transportation and Industrial (ATI) practice, where he specialised in CXO-led, enterprise-wide transformations in strategy, operations and digital. He also served as a Partner in Avalon Consulting and worked with Ashok Leyland. He has authored multiple papers in the auto and engineering sector and is also a regular speaker at industry conferences.



## Anurag Aman

joins us as Partner in People & Change Advisory practice in Gurgaon.

He has over 18 years of experience across public and private sectors in organisation design and performance, organisation transformation and change transition, leadership development, engagement and culture, and human resources effectiveness consulting. He has worked closely with CXO's and CHRO's, advising promoters and boards on strategic HR and culture transformation journeys.

Prior to joining KPMG, Anurag was the Practice Leader for Organization Effectiveness at Aon Hewitt for India and Sri Lanka. He was also a part of the leadership team at Mercer spearheading the Leadership and Organization Performance Practice, and had prior successful stints at iDiscovery Leadership, Hewitt and ITC.



## Chaitanya Gogineni

joins us as Partner, Strategy & Operations in Bangalore

He has 13 years of consulting experience with CXO-led digital transformations for global clients. His areas of expertise include business model and cloud/SaaS transition, as well as operating model transformation including robotic process automation and blockchain. His sector expertise includes high-tech, telecom, financial services, utilities and other diversified groups.

He joins us from KPMG in the U.S. and has previously worked with Accenture, KPMG in India and Fair Isaac.



# Partner



## Arvind Gupta

joins us as **Partner and Head, Management Consulting in Gurgaon.**

He brings over 25 years of experience in management consulting and professional services. His functional expertise includes corporate and business strategy, M&A, operations, enterprise transformation, cost reduction, strategic sourcing and business process reengineering.

Prior to joining us, Arvind was with Accenture as the Managing Director and Global Lead for Financial Services and Communications, Media & Technology in their Global Consulting Business. At Accenture, he held positions as the Managing Partner for Industry Practices and Global Demand Generation. In the course of his career, Arvind has held leadership positions with IBM, PwC Consulting and Booz Allen Hamilton, all based out of New York. Arvind was also President and CEO of an internet company in New York, which was successfully sold to a media company owned by a private equity firm.



## Srinivas Balasubramaniam

joins us as **Co-Head, Corporate Finance in our Deal Advisory practice in Mumbai.**

He brings to the Firm over 18 years of experience in M&A and equities. He has extensive knowledge of financial services, healthcare and new age technology firms, as well as many large conglomerates.

Prior to joining KPMG in India, he was a senior member of Arpwood Capital, a boutique advisory firm. He was previously a senior member of UBS investment bank in India.

He started his investment banking career at Goldman Sachs where he spent many years in the firm's overseas offices before moving to India as part of the founding India team.



## Bharat Rajamani

joins us as **Partner, Risk Consulting in Mumbai.**

He has over 21 years of consulting experience with EY where he led Marketing & Advertising Risk Services (MARS) across India, Asia, Middle East and Africa. He served clients across a variety of sectors, including FMCG, telecom, e-commerce, oil and gas and government.

Prior to leading MARS in EY, he successfully executed internal audits, system audits, and forensic reviews across leading media and entertainment clients in India and the U.S. He has a sound understanding of industry tools like BARC, TAM, IRS and digital tools like ComScore and Radian6.



## Divyanshu Srivastava

joins us as **Partner, Infrastructure, Government & Healthcare (Corporate Finance) in Bengaluru.**

He has transaction experience in the infrastructure and power space. His areas of expertise include M&As, PE fund raising and debt advisory. He has also worked very closely with Sovereign Wealth Funds and Pension Funds in the infrastructure sector.

He joins us from PwC, where he has led transactions in the sector and previously worked with SBI Capital Markets in Infrastructure Advisory and Deutsche Bank.



We are keen to know how much you know about KPMG's India story.

Take a quiz and send in your answers to [in-fmkpmgalumni@kpmg.com](mailto:in-fmkpmgalumni@kpmg.com). The first five winners will get a chance to be featured on the cover page of the next edition of our alumni newsletter.

**Q1. In which year was KPMG established in India?**

- 1987
- 1993
- 1998
- 2003

**Q2. In how many countries and territories across the world does KPMG operate?**

- 154
- 166
- 152
- 153

**Q3. What does KPMG stand for?**

- Kraayenhof Pete Marvin Goerder
- Klynveld Pete Main Gesellschaft
- Klynveld Peat Marwick Goerdeler
- Klijnveld Piet Marvin Goerdeler

**Q4. In which year did KPMG in India cross workforce strength of 10,000?**

- 2009
- 2011
- 2015
- 2017

**Q5. In which year did we start operations in Kochi?**

- 1996
- 2009
- 2012
- 2016

**Q6. Name the Citizenship initiative that benefits school girls across KPMG locations.**

- Coffee n Connect
- KPMG's Family for Literacy Programme(KFFL)
- Enactus
- Aspire

**Q7. KPMG set its foot in the 'city of joy', Kolkata in**

- 1992
- 1996
- 2000
- 2001

**Q8. KPMG in India has been ranked amongst top 25 organisations on LinkedIn's Top Attractors List for \_\_\_ consecutive years?**

- 5
- 3
- 2
- 1

**Q9. KPMG has chosen which Sustainable Development Goal as our global Corporate Citizenship priority?**

- GOAL 7: Affordable and Clean Energy
- GOAL 5: Gender Equality
- GOAL 6: Clean Water and Sanitation
- GOAL 4: Quality Education

**Q10. In which year did KGS started its operations in India?**

- 2011
- 2010
- 2012
- 2013





# Our thought leadership publications



## Publications



Corporate governance for listed entities - Are you ready for the change?



Water Sector Resilience - Reimagining a blue future



Cyber Security Operational Technology



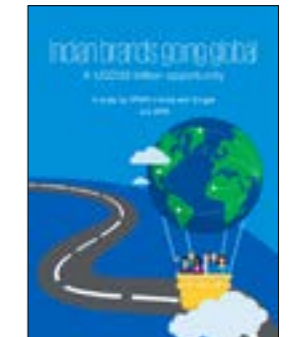
Indian data protection regime - Close to reality?



Eliminating friction in fashion path to purchase



Learning outcomes in school education



Indian brands going global - A USD39 billion opportunity: A study by KPMG in India and Google



Eliminating friction in automobile path to purchase



Secure in India: Leaders' insights on GCC empowered global cybersecurity delivery



Media Ecosystems : The walls fall down



Imagineering the future of HR organisation



Eliminating friction in travel path to purchase



India soars high



#IndiaTrends2018: Trends shaping Digital India

To know more about our publications, you can download them from our [website](#).

If you are interested in hard copies of the reports or would like to be included in the firm's external initiatives, you can write to [in-fmkpmgalumni@kpmg.com](mailto:in-fmkpmgalumni@kpmg.com)

# Join KPMG in India's alumni network

## Our alumni website

Registrations continue to pour in for our alumni website - a forum for ex-KPMGites to connect with each other and the firm!

[Visit the Website](#)



**Our flourishing alumni network not only helps you in establishing contact with your former colleagues, friends and KPMG in India, but also keeps you abreast of our alumni programmes, news and events, as well as latest services and offerings.**

By registering with the network on our [Alumni portal](#), you can also actively participate and contribute to our [Citizenship programme](#) and other initiatives of the Firm, wherever you are based.

We hope your continuous relationship with the firm will serve as a cherished source of inspiration in all your future endeavours.





## KPMG in India contacts:

### **Mritunjay Kapur**

#### **National Head**

Markets & Strategy

Head - Technology Media & Telecom

**T:** +91 124 307 4797

**E:** mritunjay@kpmg.com

### **Unmesh Pawar**

#### **Partner and Head**

People, Performance and Culture (PPC)

**T:** +91 22 30901910

**E:** unmeshp@kpmg.com

[KPMG.com/in](https://www.kpmg.com/in)



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